



Distinctive Door  
Solutions

# Upstate Door

## News and Insights

Volume 1, Issue 1

Spring & Summer, 2004

### FEATURES

If you have an image of a door that we've built, please send it or e-mail it to us. We may feature the image in our newsletter with credit of course.

### OUR WEBSITE

Our new website has all the information you need about our quality, service and product lines. You can even fill out a quote on-line! [upstatedoor.com](http://upstatedoor.com)

### DISCOUNTS

Just a reminder that Upstate Door offers a 10% discount to architects and builders who order doors for their personal homes or offices.

### QUESTIONS?

If you have a topic or question you would like to see in our next issue contact us at:  
1-800-570-8283  
or e-mail us at [sales@upstatedoor.com](mailto:sales@upstatedoor.com)

Upstate Door  
26 Industrial Street  
Warsaw, NY 14569

## ON THE MOVE!



On behalf of the employees at Upstate Door, we want to thank our customers for selecting Upstate Door as your supplier for fine, custom hardwood doors. Because of your continued support, Upstate Door continues to grow.

In order to maintain (or even decrease) our lead times, continue providing high-quality craftsmanship, and provide great service, we have moved to a bigger and better facility!

Our new facility, located in Warsaw, NY between Buffalo and Rochester, is a generous 44,000 sq. ft. building - allowing us to expand, as needed, in the future.

At Upstate Door, we "build what you need, the way you want - every time."

Our goal is to provide you with personalized customer service through out our "door to door" process.

We hope that you enjoy reading our newsletter. We will provide timely tips and insights about custom doors. If there's a topic that you would like us to feature, just let me know.

*Rob Fontaine*  
*President*

## Upstate Door SPOTLIGHT

### Screen to Storm Made Simple

No homeowner wants switching their screen sashes to storm sashes on their hardwood screen/storm combinations to be complex and bothersome.

At Upstate Door, we not only take pride in our beautiful, custom screen/storm door combinations, but we revel in our unique **Excelsior** conversion system available in our Traditional Line. This innovative system makes switching a screen to storm in three easy steps.

The Traditional Line screen /storm comes in 1 1/8", 1 3/8", or 1 3/4" thick frames and is built with bronze or satin nickel zinc aluminum latches.



See the "Screen/Storm Door" section in our new catalog, for more details



# Upstate Door's Featured Product: the screen porch...

It's hard to believe summer is almost here. The baseball season has started and it's time to enjoy the great summer season.

Many homeowners are sitting in their screened-in porches reading a book, entertaining guests and enjoying the cool air.

As you begin quoting and working on projects for next year, Upstate Door can be your partner for not only screen/



storm doors, but screen porches as well.

Just like our screen doors, screen porches can be manufactured so the homeowner can convert the porch to storm panels.

Upstate Door can customize screen/storm sashes for any dimension or layout to fit the design of the porch.

We have manufactured many sashes for porches. We can work with you to create the best hardwood sashes (paint-grade or stain-grade) for the homeowner's porch.

*An example of a screen porch drawing can be found in our new catalog under the "Custom Options" tab.*



## Don't Forget... the screen!

When designing or ordering an exterior door, whether a front exterior entranceway, exterior French doors, or a back door leading out onto a deck, the perfect complement to your exterior unit is a hardwood screen/storm door.

Upstate Door is one of the few custom shops to manufacture custom hardwood screen/storm units.

Even if you don't want screen doors right away, it's important to prepare exterior unit designs capable of handling screen/storm units for the future.

Make sure the exterior jambs are double-rabbetted so screen/storm doors can be hung easily if the homeowner chooses the option in the future.

A drawing of a double rabbetted jamb can be provided at your request.

To learn more, refer to the Screen/Storm Door section in our catalog.



## What's In Stile?

### An Upstate Door Tip

Sealing the door on all six sides is critical to the maintenance of the door. This prevents warping, cracking, and other damage that may occur.

Staining will help to seal the door properly. To ensure the best finish, follow these steps to stain a hardwood door properly:

1. Stir the stain thoroughly before and during use.

2. Test the stain to on a hidden area to make sure the color is right.

3. Apply the stain with a brush or rag. Work the stain with strokes in the same direction as the wood grain.

4. The longer a stain penetrates, the darker and richer the color.

5. Remove any excess stain with a rag in the same direction as the grain.

6. Apply a second coat, if necessary, 4-6 hours after the first application.

The proper order to stain a door is to: First, stain all the stiles and panels in a vertical direction matching the grain; Second, stain all the rails; and Finally, stain all four edges.

